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03<sup>rd</sup> September 2024

## **Request for opportunity and space for Youth Entrepreneurs**

Dear Sir/ Madam

We are excited to introduce the Mzansi Black Business Accelerator Programme (MBBA) to you. This initiative has been developed in collaboration with the PepsiCo Foundation, the Kgodiso Development Fund, and FoodBev SETA. The programme aims to address the critical challenge of access to finance, thereby accelerating growth for aspirant young, black foodservice entrepreneurs in South Africa.

Our goal is to equip participants with the entrepreneurial skills to establish and successfully operate their own food and beverage vending machine businesses. The programme proposes to help young black South Africans acquire vending machines as a business solution that can help generate additional income and improve their livelihoods.

We kindly request that you afford these young entrepreneurs with an opportunity to place, operate and develop their business at your location.

Our implementing partners, Vending Solutions, have more than 30 years' experience in supporting entrepreneurs with vending machine operations. They will be responsible for the supplying the machines and procuring of locations for the MBBA cohorts, and mentorship. We would greatly appreciate your assistance in providing a suitable area within your location to support these young entrepreneurs.



We believe that the opportunity created by yourselves will go a long way in supporting the growth of youth-owned businesses.

Should you have any questions, please don't hesitate to contact us.

Best regards,

A handwritten signature in black ink, appearing to be "Diale Tilo", enclosed within a circular scribble.

Diale Tilo,

Kgodiso Development Fund Executive Director